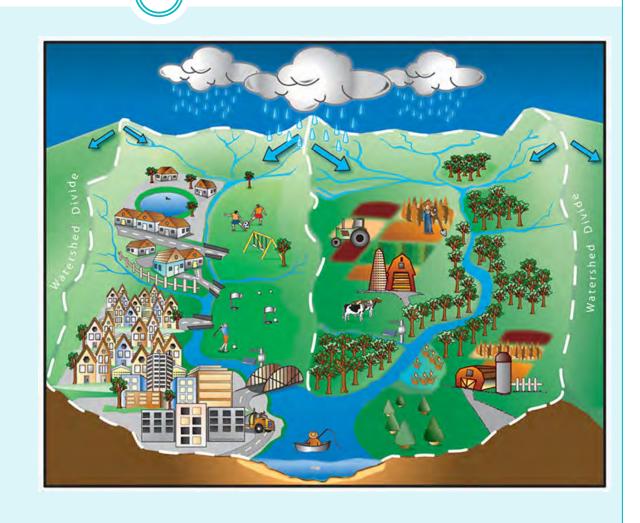
Does Education Make a Difference?

A Scientific Case Study to Find Out

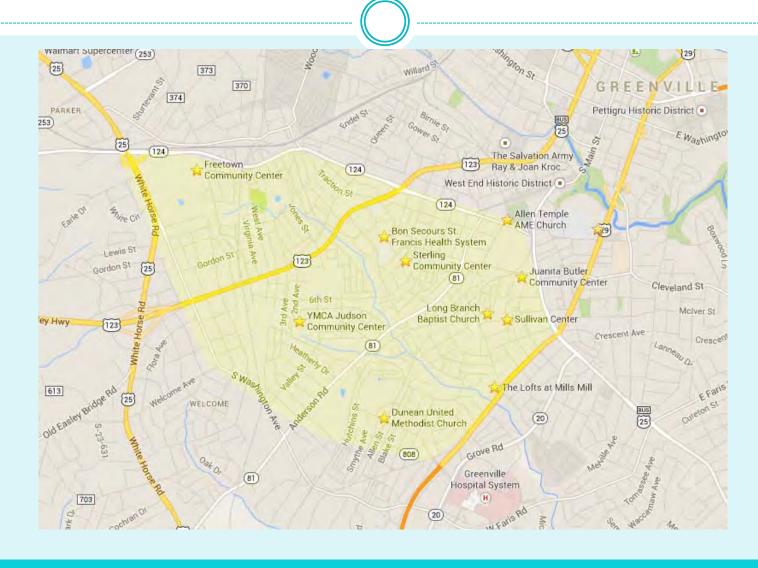


Project Overview

- Pick a watershed
- Study demographics to determine pollutants of concern
- Determine plan of action
- Implement
- Analyze results



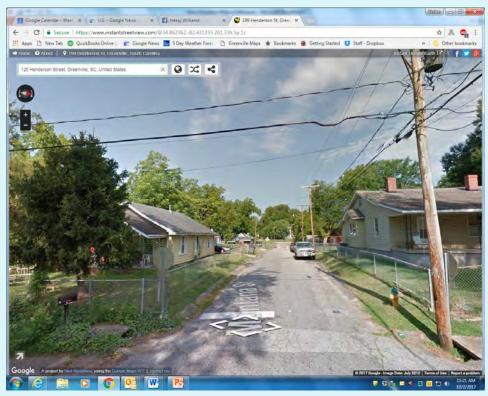
Watershed Demographics and Pollutants of Concern - Where



Watershed Demographics and Pollutants of Concern - How

Canvassed neighborhood to see how people lived and determine possible problems.

- Storm drains
- Fenced dogs
- Raked yards
- *No fertilizers
- *sewer system, so no septic tanks



Watershed Demographics and Pollutants of Concern - How

Met with four HOAs/Community Organizations.

- Presented educational materials
- Conducted a round table discussion on how to promote participation
- Distributed initial surveys

Watershed Demographics and Pollutants of Concern - How

Administered surveys to identify attitudes and behaviors

Yard Waste

- 90.9% were homeowners/renters with a yard
- 62% leave yard waste on curb for pickup
- 56% unaware of proper disposal
- 36% used fertilizer in any way

Dog Waste

- × 55% dog owners
- 27% don't pick up after their dog in the neighborhood
- 66% don't pick up waste in their yard





Determine a Plan...



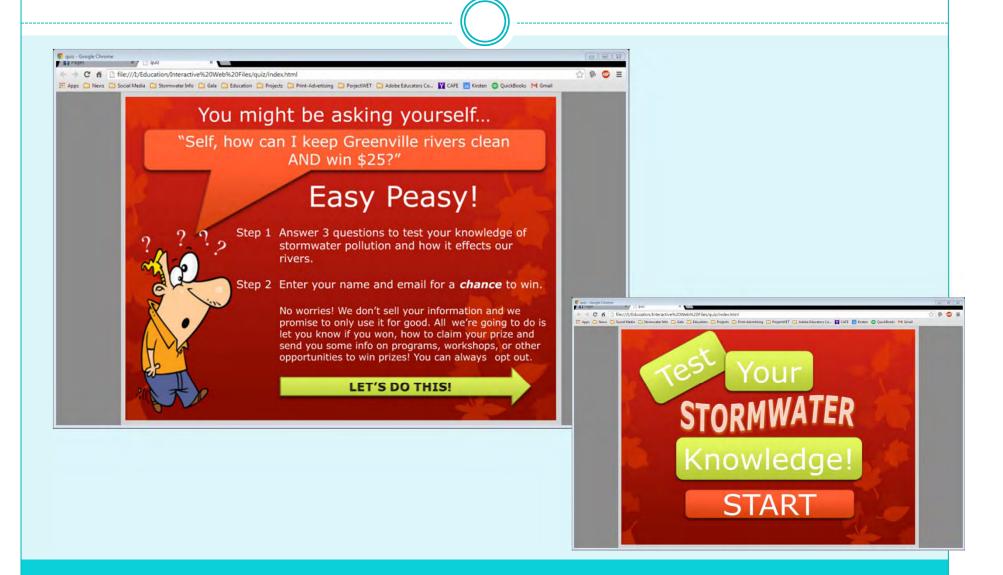


Timeframe

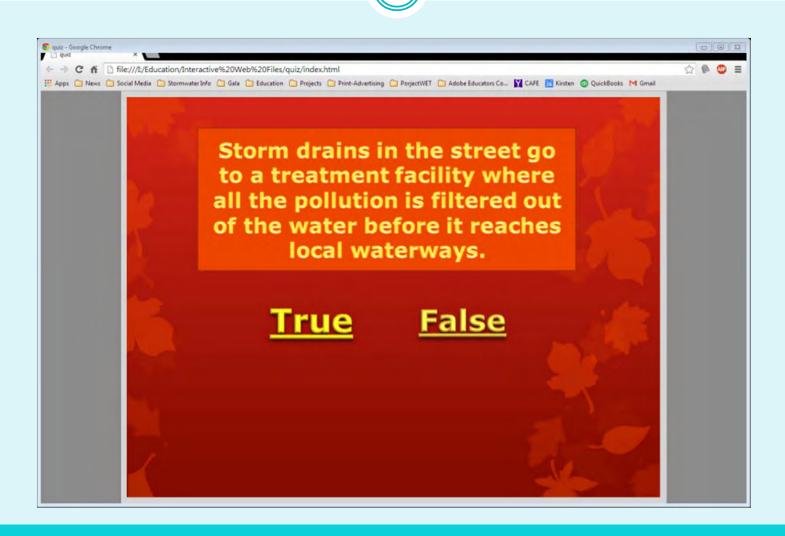
- Demographic Analysis 1 month
- Blitz Campaign 2 weeks



Online Quiz

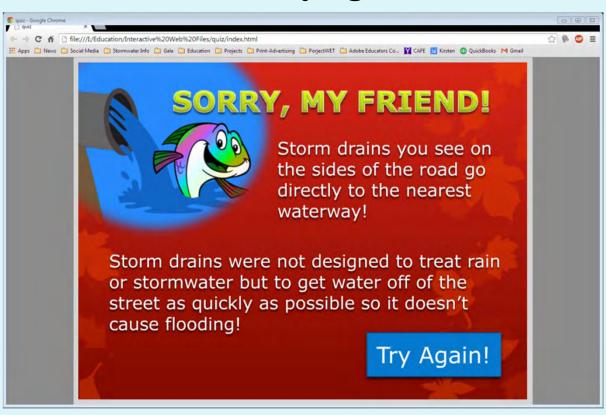


Question 1 – Stormdrains



Question 1 – Wrong Answer

Wrong Answer provides education and allows user a chance to try again.

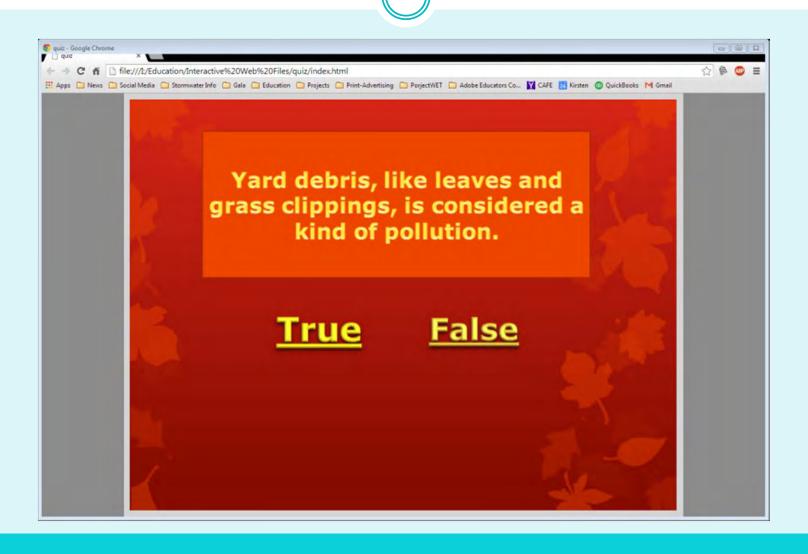


Question 1 – Right Answer

Correct answer also provides education then links to the next question.



Question 2 – Nutrients (Yard Debris)



Question 2 – Wrong Answer

Wrong answer provides education and allows user a chance to try again.



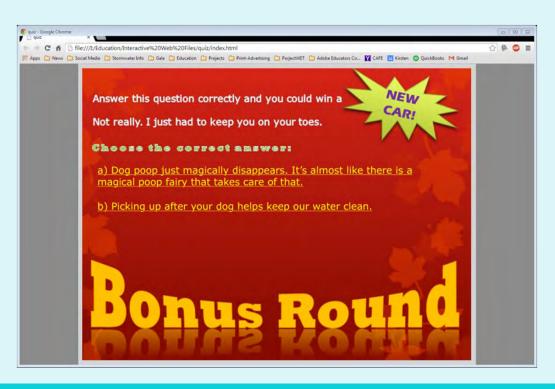
Question 2 – Right Answer

Correct answer also provides education then links to the next question.



Bonus Round – Nutrients (Pet Waste)

Once the storm drain and yard waste questions are answered, we go on to the bonus round featuring pet waste.



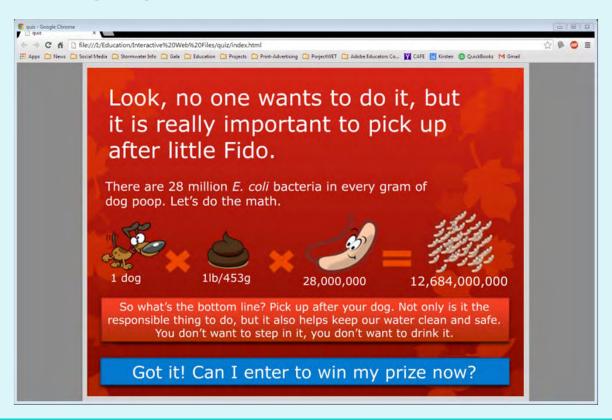
Bonus Round – Wrong Answer

A wrong answer in this round showcases our very popular "There is No Poop Fairy" campaign mascot.



Bonus Round – Right Answer

The "other option" is to choose the correct answer, bringing the user to our final screen.



We Have a Winner!

Michael Kidd WON!!

\$25 Gift Card to Target



Target Audience Reached

- Face-to-face education with 4 homeowners associations/community organizations
- 69,838 people in the watershed geo-fenced area
- Education quiz components and information were reviewed by 387 people.
- Normal click through rate is 0.15%. Ours was 0.55% (4X higher than normal!)

And now for the really exciting part...

Did We Make a Difference???

