## Does Education Make a Difference?

## A Scientific Case Study to Find Out






## Project Overview

- Pick a watershed
- Study demographics to determine pollutants of concern
- Determine plan of action
- Implement
- Analyze results



## Watershed Demographics and Pollutants of Concern - Where



## Watershed Demographics and Pollutants of Concern - How

Canvassed neighborhood to see how people lived and determine possible problems.

- Storm drains
- Fenced dogs
- Raked yards
- *No fertilizers
- *sewer system, so no septic tanks



## Watershed Demographics and Pollutants of Concern - How

## Met with four HOAs/ Community Organizations.

- Presented educational materials
- Conducted a round table discussion on how to promote participation
- Distributed initial surveys


## Watershed Demographics and Pollutants of Concern - How

## Administered surveys to identify attitudes and behaviors

- Yard Waste
$\times 90.9 \%$ were homeowners/ renters with a yard
* $62 \%$ leave yard waste on curb for pickup
* $56 \%$ unaware of proper disposal
$\times 36 \%$ used fertilizer in any way
- Dog Waste
* $55 \%$ dog owners
* $27 \%$ don't pick up after their dog in the neighborhood
* $66 \%$ don't pick up waste in their yard



## Determine a Plan...



Geofencing!


## Timeframe

- Demographic Analysis - 1 month
- Blitz Campaign - 2 weeks



## Online Quiz




"Self, how can I keep Greenville rivers clean
AND win \$25?"
Easy Peasy!


Step 1 Answer 3 questions to test your knowledge of stormwater pollution and how it effects our rivers.

## Step 2 Enter your name and email for a chance to win.

No worries! We don't sell your information and we promise to only use it for good. All we're going to do is let you know if you won, how to claim your prize and send you some info on programs, workshops, or other opportunities to win prizes! You can always opt out.

LET'S DO THIS!
STORMWATER

## Knowledget

START

## Question 1- Stormdrains



## Question 1 - Wrong Answer 0

## Wrong Answer provides education and allows user a chance to try again.



## Question 1- Right Answer

## Correct answer also provides education then links to the next question.



## Question 2 - Nutrients (Yard Debris)



## Question 2 - Wrong Answer

## Wrong answer provides education and allows user a chance to try again.



## Question 2 - Right Answer

## Correct answer also provides education then links to the next question.



## Bonus Round - Nutrients (Pet Waste)

 (
# Once the storm drain and yard waste questions are answered, we go on to the bonus round featuring pet waste. 



## Bonus Round - Wrong Answer

## A wrong answer in this round showcases our very popular "There is No Poop Fairy" campaign mascot.



## Bonus Round - Right Answer

 O
## The "other option" is to choose the correct answer, bringing the user to our final screen.



## We Have a Winner!

## Michael Kidd WON!!

\$25 Gift Card to Target


## Target Audience Reached

- Face-to-face education with 4 homeowners associations/ community organizations
- 69,838 people in the watershed geo-fenced area
- Education quiz components and information were reviewed by 387 people.
- Normal click through rate is $0.15 \%$. Ours was $0.55 \%$ (4X higher than normal!)


## And now for the really exciting part...

## Did We Make a Difference???



